



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solutions provider listed on Bursa Malaysia. It is driven by 2 key businesses; ODM/OEM of medical/healthcare devices, IoT products, consumer electronic lifestyle gadgets and industrial equipment for multinationals worldwide and the provision of cloud computing solutions. In view of our expansion, we are seeking a suitably qualified candidate to fill the following position:

## Business Development Executive/Manager (Location – PJ )

### Responsibilities:

- To maintain and develop new business from existing and new customers.
- To formulate and implement strategic business or sales plans.
- To plan, execute and achieve sales and profit targets set.
- To assist in the collection of accounts receivables.
- To provide quotations and attend to customer issues.
- To analyze customers' requirements and current market conditions.
- To act as the window between customer and internal manufacturing and engineering support.

### Requirements:

- Degree or Diploma in any discipline; Engineering or Science based is preferred.
- Minimum of 5 years' experience in the sales and/or marketing of electronic/industrial products or components to OEMs or EMSs.
- Result oriented achievers who are ambitious, energetic, independent and resourceful.
- Possess excellent communication and interpersonal skills.
- Able to travel frequently.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People Specialist  
K-One Group  
66 & 68 Jalan SS22/21, Damansara Jaya, 47400 Petaling Jaya, Selangor  
E-mail: [lina@k-one.com](mailto:lina@k-one.com)

For more information, please visit us at: [www.k-one.com](http://www.k-one.com)